

Investment Opportunity

FAA Part 121 Low-Cost Carrier | Northern America

Exclusive Opportunity

Our client, a recognized FAA Part 121 operator is committed to offering affordable and convenient travel options. Prioritizing direct connections between the under-served US market and key destinations in Asia and North America,

Based in the Northern USA, the US premier low-cost carrier is strategically positioned to cater to the growing demand for low-cost, long-haul travel.

Unique Business Model: Its innovative approach combines the attributes of a low-cost carrier with an international business model, utilizing a standardized narrow-body fleet to create a defensible market position. By offering low-fare, low-cost travel options between Asia and North America, it is poised to capture significant market share.

Executive Leadership: Led by industry veterans with expertise in flight operations, innovation, entrepreneurship, and hospitality management, its leadership team is well-equipped to navigate the complexities of the aviation industry.

Why Invest?:

- **Strategic Hub:** Pioneer in connecting underserved markets, reducing travel times (EST 55-60%) and costs.
- **Market Timing:** Capitalize on the growing demand for low-cost and long-haul travel between Asia and USA.
- **Technology-Driven Experience:** Streamlined digital services for a seamless travel experience. Future-proofing with new narrow-body technologies.
- **Global Vision:** Bridging East and West, creating innovative routes and offering cost-effective choices for travelers

Documents available: An investor presentation will be provided after signing an NDA. Financial Reports, List of Aircraft, and Certificates can be provided after a virtual meeting with the owner. The rest of the information for the Due Diligence Process can be provided by the owner after receiving the LOI



Brookfield Aviation Finance has evolved to offer services to our clients, including, sale and acquisition of airlines, flight schools, financing and fundraising for airlines, and aviation-related businesses.

P.O. Box 279, Epsom, Surrey
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Company Highlights

Fleet Strategy: Currently operating with 4 Boeing narrow-body aircraft, it has ambitious plans to expand its fleet to 15 aircraft by 2028, ensuring scalability and efficiency in meeting market demand

Market Potential: With an addressable market of approximately \$25 billion, its focus is on targeting an underserved market with 20-25% lower fares to connect key routes, thereby capturing a 5% market share and projecting revenues exceeding \$1.2 billion

Network Growth Strategy: From launching scheduled services in its strategic hub in North America in 2024 to expanding its reach with Asia flights in 2026, the carrier has a clear roadmap for growth

With DOT authorization for 'large' aircraft and **FAA approval** to operate mainline aircraft in scheduled passenger operations, we stand among a select peer group of 13 companies, with valuations exceeding \$500 millions

Financial Projections (in USD Million):

\$ Millions	2024	2025	2026	2027	2028
Turnover	32.3	95.8	226.4	376.0	526.3
Gross Profit/Loss	(8.5)	5.5	29.1	57.7	95.3
Gross Profit/loss Margin	(26%)	6%	13%	15%	18%
EBITDAR	(10.4)	0.3	28.7	63.6	105.1

Its financial projections for 2024-2028 demonstrate a strategic expansion plan, with estimated revenue exceeding \$500 million by 2028. Gross margin is expected to increase steadily, reaching 18% by the same year.

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Open for Transactions

Offering Type: Private placement of new shares

Size: Gross proceeds up to USD \$100 million

Use of Proceeds:

- Funding startup costs, including pre-delivery OPEX and leasing deposits.
- Working capital, transaction costs, and general corporate purposes, including licenses and marketing expenses.

Pre-commitments:

USD \$10 million, plus USD \$16 million in SAFE's and Convertible Notes.

Capital Rounds:

- Round 1: Seeking \$35 million in surge funding to scale and achieve breakeven point.
- Round 2: From breakeven point, seeking \$65 million to achieve positive EBITDA on scheduled operations in the next 18 months
- **Dynamic Investors Engagement:** Open to diverse investors to contribute to this journey, providing flexibility in shaping the future of the US premier low-cost carrier.

Key Points

- **Strategic Positioning:** First-mover advantage to the Continental US.
- **Operational Flexibility:** Significant time savings compared to major airports.
- **Asia – USA Traffic Rebound:** Poised to capture the rebound in Asia – USA traffic by 2026.
- **Financially Robust:** A unique blend of low-cost carrier and international narrow-body business models ensuring a strong financial exit.
- **Among the 14 companies in the US** authorized to operate large aircraft in scheduled service.
- Capturing a **5% market share** in an addressable market of **approximately \$25 billion**
- **Long-Term Prospects:** Leveraging new narrow-body technologies for sustainable growth.

Invest in this groundbreaking venture and embark on a journey of innovation and growth



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