

Acquisition Opportunity

EASA Non-Complex AOC & CAMO

Business for Lease or JV

Our exclusive client, based in Europe, specializes in air distribution and has over 22 years of experience in the industry. They are seeking a strategic lessee or partner interested in using and developing their AOC.

Included: AOC & CAMO certificates, two aircraft (Piston&Turboprop), approved scope up to MTOW <10 tons and/or less than 19 seats.

Open for Following Transactions:

1. Lease: Open to provide approved certificates and postholders.
2. Joint Venture: Seeking industry partnerships to shore up balance sheet and expand.
3. Capital Round: Seeking \$2 Million in surge funding to scale and achieve positive EBITDA as well as CAPEX development (fleet, network, systems, pilots) in both businesses operations.
4. 45% Sell.

Documents available: An Executive Summary, Pitch Deck and certificate will be provided after signing an NDA. Financial Reports List of Aircraft, and Certificates can be provided after virtual meeting with the owner. The rest of the information for the Due Diligence Process can be provided by the owner after receiving the LOI.

Company Highlights

Guide Price: Open to negotiation

Two owned aircraft: Beechcraft Baron B58 (Piston) and Cessna 421C (piston), and one wet-leased Beechcraft B200 (Turboprop). Six cargo routes with DDGG approval and 3 passenger routes.

Additional info: DDGG approval, non-complex operator

Summary Financial Review

Year	2020	2021	2022	2023 (Q3)
Turnover	5,801,268	13,019,264	16,833,185	12,454,334
Gross Profit	1,512,343	2,008,914	2,804,084	1,341,297
Gross Profit Margin	26%	15%	17%	11%
Net Income/Loss				
From Operations*	(112,775)	(1,648,247)	(2,365,777)	(1,956,403)

**Figures in US dollars*

**Most of the loss is due to the seaplane division, financial figures are breaking down for aircraft management and seaplane business.*



Brookfield Aviation Finance has evolved to offer services to our clients, including, sale and acquisition of airlines, flight schools, financing and fundraising for airlines, and aviation-related businesses.

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