

Acquisition Opportunity

Flight School Part 141 - 142 FAA | Florida, USA

Business For Sale

Part 141 and 142 FAA certifications as well as Letter of Authorization for AirTour operations (91.147), training manual, pilot training program (part 61, 141, ATP-CTP), Pre-authorized Airbus type rating training program.

Registered TSA (transport security administration) provider who can accept foreign students for flight training and provide the legal status for them. And holds SEVIS approval for officially offer M-1 visas for all foreign students.

Company Structure: 1 General Manager, 2 sales managers, 2 operational managers, one assistant chief Pilot, 3 check airmen. 12 CFIs. **90% of the business is run independently from the owner.**

Operates from 3 offices located in Florida. The main office combined with the hangar is approx 1800 sq feet of office / classes and 5000 sq feet of hangar space for aircraft storage and maintenance facility. The second office leased, is the main facility for ATP-CTP classes, is around 4500 sq. feet with 3 offices and 3 classes + small kitchen and bunker. The third leased for ATP-CTP classes, is around 3000 sq feet and include a few classes and small offices.

Expansion opportunity: Pre-arrangement with the landlord of the hangar about possible extension to next door hangar. This allows 5-6 more airplanes inside the hangar plus 2 tiedowns outside. All together with the new hangar can keep around 13-15 aircraft.

Documents available: An Executive Summary will be provided after signing an NDA. The Financial Report, List of Aircraft, Certificates, Appendix can be provided after a virtual meeting with the owner. The rest of the information for the Due Diligence Process can be provided by the owner after receiving the LOI.

Company Highlights

Asking Price: USD 3.0- 3.5 Million (Sell 100%)

Owns 8 Aircraft : 7 planes Cessna 172 and 1 plane Beechcraft

Total flight hours per year: 8,000

Attractive location: Orlando office approved as part 141 satellite by FAA and 3 Airports around.

Capacity: +60 students full-time on flight programs and 35-40 per month for ATP-CTP.

Graduated more than 300 students from different programs (mostly, PPL, IR and CPL). Every year number of graduates are increasing.

Other assets: RedBird FMX simulator (ATTD), Fort Transit 350 (flight school bus), Computers, TV's, furniture, Hangar tools and spares.

Summary Financial Review

2023 forecast: Revenue 3.5M, SDE 0.7 (20% margin)

2023 Jan - Jun: Revenue 1.9M, profit \$230,000 (not SDE, clear profit). SDE more than \$300,000.

2022: Revenue 2.9M, SDE 0.5M (17% margin)

**SDE: Seller's Discretionary Earnings*



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